

# The REALTOR RAPPER

## President's Message

JUNE 2017

We have all been thinking about leadership lately...BCAR is no different. Thanks to the leadership within our own organization much has been accomplished and much is yet to come! I would like to take a moment to give some "shout-outs" and highlight a few events that are detailed elsewhere in this month's "The REALTOR Rapper".

**Thank you** to **Leslie Chaklos** for her tireless efforts with **RPAC**. Still looking for approximately \$2,000 to reach our 2017 Goal. Please consider what RPAC means to your business and invest in your future! **Thank you** to our **BCAR Affiliates** for organizing the upcoming **BINGO at Center Stage on Monday, June 5<sup>th</sup>**. Bring your daubers and get ready to howl "BINGO" at this annual BCAR event. Support our Affiliates that truly give back to our Association in so many ways. **Thank you** to **Bev Pietrandrea** for her tireless work at EVERYTHING, especially **Community Service**. Currently she is looking to gather toiletries and clothing for patients at Brighton Rehabilitation and Wellness Center. See page 10 for details.

Looking ahead to upcoming events (this is where I plug the help that we need). **Garrison Days** will be on **Saturday, June 10<sup>th</sup>**. Please contact **Dave Bodell** who heads up our **Legislative Committee**, if you can sit at our booth for an hour that day and hand out brochures. We will be providing entertainment for everyone in attendance and hope you can be part of "getting the word out". Also in the near future is a CPR/First Aid course. **REALTOR® Safety** is utmost. Once details have been made an email blast will go out to Association members. If you aren't certified or need a refresher, this will be a **MUST** attend event for you. Take advantage of your membership and join us.

So what about "**YOU**"? Maybe next month I will be able to thank "**YOU**" for signing your name on the dotted line and nominating yourself to be an Officer or a Director of BCAR. Please see pages 11-12 for the application and eligibility requirements. It's been a very rewarding year in so many ways. Feel free to call me or any officer/director if you think you might be a fit. We have a spot for people who truly care about making a difference. Can't run for the BCAR Board? What about filling a position on the Nominating or Audit Committee? Please contact Rose at the office to throw your name in the ring if you can give of your time. In conclusion, don't forget:

**I AM THE VOICE OF REAL ESTATE.**

**I WILL MAKE IT HAPPEN OR WONDER WHAT HAPPENED and  
IF IT'S MEANT TO BE, IT'S UP TO ME.**

**Bob Williams**  
**2017 President**



### Inside this Issue

Southwestern Field Report	2
Calendar & Welcome New Members	3
Affiliate B-I-N-G-O	4
Midland 4th of July Parade	7
New Member Orientation	9
Community Service	10
BCAR Officer Application	11-12

### 2017 Officers & Directors

President:	Bob Williams
President Elect:	Lorraine Ross
Secretary:	Judy Plakosh
Treasurer:	Ruthanne Belus
Directors:	Lori Mikula Bianco Bob Bixler David Bodell Ernie D'Achille Sherman Hostetter Cindy McConnell Jeanie Parrish Leslie Pazur Bev Pietrandrea
Immediate Past-President:	Bridget Wysocki
Affiliate Director:	Emily Kutzavitch
Association Executive:	Rose DeWeese

## SOUTHWEST FIELD REPORT



**Veronica  
Cardello**



*Pictured are Bob Williams, Bridget Wysocki, Congressman Rothfus and Dave Bodell.*

**Breakfast with US Rep. Keith Rothfus** – A breakfast sponsored by the Beaver County Association, Comcast and Heritage Valley Health Systems was held with Rep. Keith Rothfus. Rothfus gave an update on the National Flood Insurance Program and the Affordable Care Act. Realtors® also met with Rothfus in Washington, D.C. to discuss NFIP, tax reform and sustaining the housing market.

**Pennsylvania Realtors® meet with federal legislators** – Pennsylvania Realtors® discussed key homeownership issues when they met with their federal legislators last week during NAR's Realtors® Legislative Meetings in Washington, D.C. For more details on the issues discussed, visit [PARJustListed.com](http://PARJustListed.com).



## UPCOMING EVENTS

- June 5-6:00 pm Affiliate BINGO  
Center Stage, DETAILS p. 4
- June 5<sup>th</sup>-7<sup>th</sup>-2017 PAR Spring Business Meetings  
*Harrisburg*
- June 10<sup>th</sup>-Garrison Days, DETAILS p.5
- June 14-9:00 am June BOD Meeting  
*Huntington Bank Conference Room*
- June 15-6:00 pm New Member Orientation  
*Huntington Bank Conference Room*
- June 16-9:30 am BCAR Affiliate Meeting  
*Huntington Bank Conference Room*
- July 4-8:30 am Midland 4th of July Parade,  
DETAILS p. 7

## WELCOME NEW MEMBERS & UPDATES

### WELCOME...

#### New Members

Suzonne Bechtold-Berkshire Hathaway, McMurray;  
Erica Drozinski-Berkshire Hathaway, Moon;  
Marsha Pustorino-Coldwell Banker, Cranberry;  
William Grundza-Investors Commercial Realty Group LLC,  
Ambridge;  
Joseph Hinton-Northwood Realty Services, Beaver.

#### New Affiliate Member

PNC Bank, Beaver-Jacob Gaul

#### Reactivated Member

Thomas Moran-Berkshire Hathaway, Sewickley

#### Secondary Members

Virginia Waltonbaugh-Berkshire Hathaway Moon Twp.; Karen  
Campbell & Barbara Mohr-Coldwell Banker, Cranberry; Blane  
Hess & James Miller-RE/MAX Real Estate Solutions, Beaver;  
Pilar Meyer-RE/MAX Advance Realtors, Sewickley

### UPDATES...

**Ed Nadolny**, is now with Your Town Realty, North Hills. His  
new email is edyourtownrealty@usa.com.

*Congratulations to the following members for receiving  
designations:*

**Keith DeVries—CRS**  
**Lori Meek—ABR**  
**Julie Ann Sebock—SRES**

### REALTORS® DENTAL & VISION INSURANCE

Vision and Dental  
insurance plans built  
just for REALTORS®  
For more information:  
855.835.5395

### Made Any Changes?

If you have switched  
offices, changed email  
address or phone  
number then please be  
sure to contact the  
Association office at  
724-774-4126, or email  
bcar3@verizon.net and let  
us know what is new with  
YOU!

**Thank you!**



### CONGRATULATIONS

to

**American  
General Service  
Corporation  
25 years  
in business!**

**Continued success  
and best wishes  
to John Fencil!**



**MONDAY**  
**JUNE 5, 2017**  
**6-8:30 P.M.**  
**BINGO**  
**FUNDRAISER**

The Beaver County Affiliates are hosting a fun night out to help raise funds for the Affiliate sponsored events.

Dinner will include: Baked Chicken, Ziti, Hot Sausage, Tossed Salad, Parsley Potatoes, Fresh Baked Rolls, Water, Soda, Coffee and Hot Tea. 6 Bingo Cards will be provided. Additional cards of 6 are available for a small fee.

Cash Bar – 12 oz. drafts \$3.00 and 12 oz. mixed drinks \$4.00



Let's Make This Event A Success!!

**NETWORK WITH REALTORS® AND AFFILIATES – COME AND HAVE SOME FUN! WE ENCOURAGE YOU TO BRING GUESTS!**

**CENTER STAGE  
 1495  
 OLD BRODHEAD  
 RD. CENTER TWP.**

**\$25 PER PERSON INCLUDES A BUFFET DINNER, AND BINGO CARDS  
 CASH BAR  
 BINGO PRIZES WILL BE AWARDED.  
 CHINESE AUCTION AND 50/50 RAFFLE**

**BEAVER COUNTY ASSOCIATION OF REALTORS®  
 PRE-PAY EVENT!!!**

Rose DeWeese  
 Call 724-774-4126  
[www.mybcar.com](http://www.mybcar.com)  
 RSVP and payment due by  
 May 26th

Simply put, **RPAC** is **YOUR** voice.

With so many issues at the fore in the Real Estate Industry your donation of **\$15.00** goes a long way to impacting flood insurance, property rights and even Municipal Ordinances.

Please take a minute to call BCAR and **INVEST!**



Realtors Political Action Committee

Beaver County Association of REALTORS

Total % of Goal Achieved 2017

75.28%

Total Money Raised in 2017

\$5,815

2017 Goal

\$7,725.00

% of Members Investing in 2017

44.08%

Number of Investors in 2017

227



**CODE OF ETHICS . . . Article 15**

REALTORS® make only truthful, objective comments about other real estate professionals.

**BCAR AT GARRISON DAYS SATURDAY, JUNE 10**

BCAR will participate in the 2017 Garrison Days in Beaver with an informational booth that will disseminate REALTOR® information and discuss important issues in our industry. Our goal is to heighten awareness regarding Flood Insurance and other legislation that the Pennsylvania real estate industry. Please contact Dave Bodell at 724-622-0112 if you can help at our booth for an hour that day.

***Thank you!***

## BCAR MEMBER BENEFITS

One of your BCAR member benefits is this monthly ad that The Beaver County Times graciously runs for you and our association.

Please take a minute to read the benefits of your membership.

Thank you to The Beaver County Times for being a wonderful partner and advancing the goals of our members.

## GOT ADS?

### The Times

Please contact:  
Cyndi Metzler at  
724.775.3200  
ext. 153

OR

Debbie Bianco  
724-775-3200  
Ext. 200

Fax: 724.728.4521



# The Times

Proudly partners with

## The Beaver County Association of REALTORS®

to provide marketing resources.

Become a BCAR Member Today!

– Our Partnership has Privileges –



## REALTOR® Membership Benefits

*Benefits Offered to Both Primary and Secondary Members*

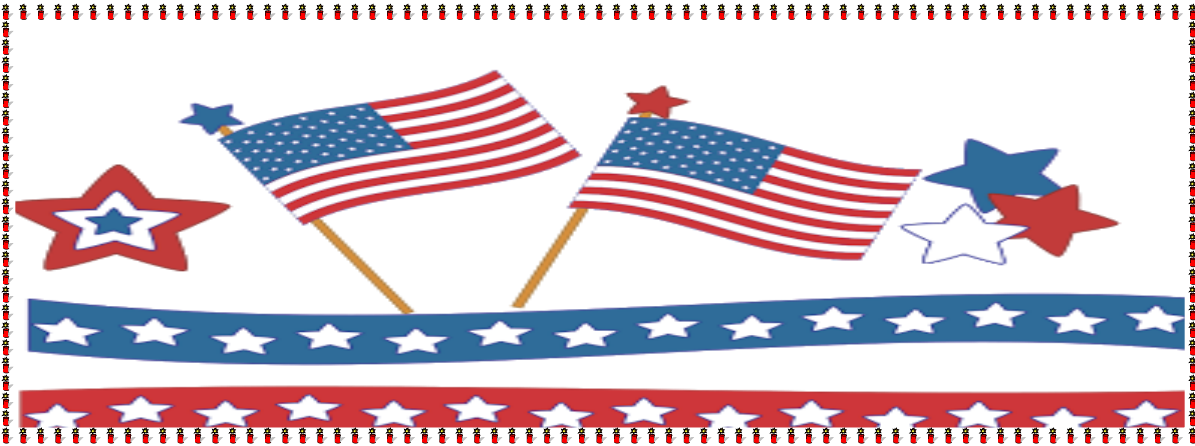
- ✓ MONTHLY MEMBERSHIP MEETINGS
  - Educational
  - Networking opportunities
- ✓ EDUCATION
  - New Member Orientation
  - Continuing Education Classes
  - Code of Ethics Training
- ✓ ANNUAL AWARDS
  - Sales Awards
  - REALTOR® of the Year
  - Emeritus Award
- ✓ ADVERTISING DISCOUNT IN THE BEAVER COUNTY TIMES FOR
  - Monthly Home Buyer's Guide
  - Twice a Month Here's My Card
  - Sunday Real Estate Showcase
- ✓ AFFILIATE CONTRIBUTION
  - Education
  - Holiday Beginnings
- ✓ MONTHLY NEWSLETTER
- ✓ WEBSITE
  - mybcar.com

## Affiliate Membership Benefits

*Affiliates are companies who have services in the real estate industry or benefits for REALTORS® members.*

- ✓ INVITED TO ATTEND ALL FUNCTIONS OF BCAR
- ✓ AFFILIATE MEETINGS
- ✓ WEBSITE
- ✓ SOCIAL NETWORKING
- ✓ ADVERTISING
  - Discount in Beaver County Times
  - Highlight Affiliate Companies in Monthly Newsletter
  - ½ or Full Page in Monthly Newsletter
- ✓ AWARDS
  - Affiliate of the Year

To become a member of the BCAR: **724-774-4126**



## Join the Midland 4th of July Parade!!!

### TUESDAY, JULY 4, 2017

Get on board the BCAR Float by celebrating Independence Day in a fun and festive way.  
So many ways to participate:

1. Decorate the float — Please call *Bob Williams* at *724-312-9472* if you can assist.
2. The parade will start at 10:00 am.
3. Wear your company colors and walk the one mile route.
4. Put your Step In Sign on the float-**\$25 per sign**
5. Call *Rose DeWeese* at *724-774-4126* if you can lend a hand or would like to pay for a sign.  
We will gather in Midland by 8:30 am.
6. Toss candy along the parade route.

Lawrence County Board of REALTORS®

along with PAR District #9

**"Pirates REALTOR® DAY"**

**PAYMENT  
DUE BY  
JUNE 7TH!**



**PITTSBURGH PIRATES vs. SAN DIEGO PADRES**

**FRIDAY, AUGUST 4, 2017 @ 7:05pm**

Ticket Costs are \$49 or \$25 depending where you prefer to sit!

Section 105 is \$49 with a \$10 loaded value

Section 307 is \$25 and includes a hat

**It is also a free.... FanJam Postgame Concert featuring....**



**Please call or e-mail with reservations or questions:**

**Joe Carofino  
724-462-3067 (cell)  
joecarofino@gmail.com**

Tickets will be grouped by individual party sizes.

I will try to group everyone in as close proximity as possible.

**Contact me asap to reserve your tickets!**

Subject to availability. This is first come first serve.

*All payments due by June 7, 2017*

We will also put together a **"Tailgate Party"** prior to the game!

**"Let's go BUCS"**



# Calling all **NEW REALTORS®**

## NEW MEMBER CLASS

Thursday, June 15

6:00 pm

650 Corporation St.

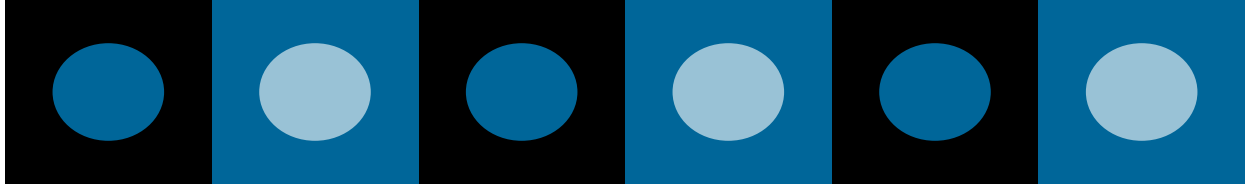
Floor 2 – Meeting Room

(Entrance is in rear of Huntington Bank Building in Beaver)



RSVP to Rose DeWeese by Friday, June 9<sup>th</sup> 2017  
724.774.4126 or email [bcar3@verizon.net](mailto:bcar3@verizon.net)

*Refreshments provided*



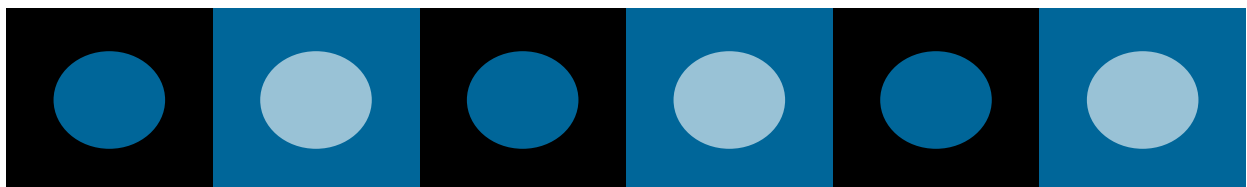
## **Community Service-Friendship Ridge**

BCAR's Community Service Committee is organizing a collection for the Seniors that reside in the Brighton Rehabilitation and Wellness Center, formerly known as Friendship Ridge. We are asking for the following items by June 30<sup>th</sup>. All donations can be delivered to Bovard-Anderson or the BCAR office.

- Mouthwash**
- Toothbrushes**
- Candy, all kinds**
- Socks, men's and/or women's**
- Lightly worn clothing, men and/or women (clean)**
- Hairbrushes and combs**
- Underwear (new)**
- Door prizes for Bingo**
- Toothpaste**
- Denture cleaners**
- Night wear for men's and/or women's**
- Crossword puzzle or activity books**
- Shampoo and conditioner**
- Anything you can think of that they might need or enjoy.**

Thanks for all your help in this endeavor!

If you have any questions, please contact:  
Bev Pietrandrea @ 724-713-2337





## MOBILIZE...ORGANIZE...LEAD!

BCAR needs leaders, doers and organizers. Surely you fit into one of these categories. Please consider running for a position and becoming more involved with YOUR association by running for one of the following positions:

### **PRESIDENT-ELECT; SECRETARY; TREASURER & DIRECTOR**

Take the time to ask a current officer or director about the rewards of having a stake in your career and with BCAR. Our group typically meets once a month for less than two hours.

Please fill out application below and mail, fax or email to Rose at the Association Office.

## **Beaver County Association of REALTORS®**

### Election Application

Name: \_\_\_\_\_ Real Estate Office: \_\_\_\_\_

Seeking Consideration for Position of: \_\_\_\_\_ Phone #: \_\_\_\_\_

Present position in industry: (Please indicate how many years)

_____ Salesperson	_____ Broker of Record	_____ Appraiser
_____ Associate Broker	_____ Sales Manager	_____ Property Manager

Have you participated in Local Association activities?    Yes                  No

Have you served as a BCAR Board Member?    Yes                  No

If so, in what capacity/year/term? \_\_\_\_\_

\_\_\_\_\_

Committees Served/Year: \_\_\_\_\_

Committees Chaired/Year: \_\_\_\_\_

State Association(s): \_\_\_\_\_ National Association(s): \_\_\_\_\_

Special Achievements: \_\_\_\_\_

Why do you want to be considered as a candidate? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**THANK YOU!**

## Beaver County Association of REALTORS® Eligibility of Officers and Directors

### **ELECTION OF OFFICERS AND DIRECTORS**

*BCAR Policy and Procedures state:*

- \* Prior to the election meeting, all candidates will be required to complete the Association's standard form on qualifications for office.
- \* Candidates for officers and directors are required to have been a member of an Association for at least two years and to have served on a standing committee.
- \* Criteria for President-Elect Nominees. The nominee shall be a REALTOR with at least three (3) years membership in the Board and shall have successfully completed service to the Board as:

***A committee member***

***A chairperson of a committee***

***A two-year term as a Director, and/or Secretary, and/or treasurer.***

*BCAR Bylaw Article XI-Officers and Directors, Section 5B state:*

1. Criteria for president-elect Nominees. The nominee shall be a REALTOR® who shall have their principal vocation in any of the following, alone, or in combination: real estate brokerage, sales, leasing, property management, or appraising. the nominee shall have three years of membership in the Association and shall have successfully completed service to the Association as (1) a Standing Committee Member, (2) a Chairperson of a Standing Committee, and (3) a two year term as a Director, and/or Secretary, and/or Treasurer.
2. Criteria for directors and officers other than President-Elect: The nominee shall be a REALTOR who shall have their principal vocation in any of the following, alone, or in combination: real estate brokerage, sales, leasing, property management, or appraising. Nominees shall also be Members in "good standing" of the Association and shall have served on a standing committee.

*The election will be held the last two weeks in October and posted on our website. Results will be announced at the Annual Charity Auction in November.*

*If you would like to run for office please fill out the Election Application on the previous page and return to the association office. If you have any questions, contact Rose at 724.774.4126.*

**Thank you!**



## WALK FOR JOSH

The 2017 Sgt. Joshua Rimer Memorial Walk was held at Green Valley Park in New Sewickley Township on Saturday, April 29th. As testament to the community support and love for Josh, attendance was outstanding with nearly 300 participants despite the rainy weather reports that proved accurate that day.

Army Sgt. Joshua Rimer was the nephew of Karen Fuller, former BCAR Association Executive. He was killed in July 2009, when his armored car was struck by a roadside bomb.

“It’s not an easy day for our family, but so much good comes out of our efforts by supporting the Yellow Ribbon Girls and The Battle Buddy Foundation” Karen remarked.

BCAR and BCAR Affiliates donated a gift card basket, valued at over \$300, that was raffled off for the event. The basket included mostly local Beaver businesses that the winner could enjoy with family members. Fuller expressed “Our gratitude for the basket is enormous. Only three out of more than 100 baskets that were donated, were chosen for auction. Obviously it was special and we knew it would have great appeal to those that came out for Josh.” In total the walk raised over \$21,000.



If you would like more information about Sgt. Josh Rimer, or the charities his foundation supports, please visit [www.walkforjosh.com](http://www.walkforjosh.com).



**Richard Masucci**  
Vice President of Sales and Marketing

1501 Reedsdale Street  
Suite 4001  
Pittsburgh, PA 15233

Phone: 412-322-4001 X415  
Fax: 412-322-5755

412-760-5333 Mobile

rmasucci@bsstitle.com

www.brokers-settlement.com

**Our comprehensive services include:**

- Refinance title and settlement
- Purchase title and settlement
- Secure escrow service
- Deed and document preparation
- Document and recording services
- Other related services

**Bactronix Corp.**  
Fighting the Invisible Enemy™

**MOLD and ODOR CONTROL**

*The Bactronizing Process*

- ▶ **Efficient**
- ▶ **Effective**
- ▶ **Economical**

**Q**UESTION      **A**NSWER

What does Bactronix provide to the realtor, the seller and the buyer?

Accelerated closure of the sale

Vincent J. Valicenti  
Phone: 412-375-7886    Fax: 412-375-7892  
Email: vvalicenti@bactronix.com  
Website: www.bactronix.com

**Precision Home Inspection Services, INC.**

**Full Inspection Services also include:**

**Radon, Pest, Mold, Well and Septic Test**

**1-800-705-8417**

[www.precisionhomeinspections.com](http://www.precisionhomeinspections.com)  
Fully Certified and Insured. ASHI Member

# Stand out in the crowd.



**What makes your business special?** First impressions are everything. Your brand should stand out so customers can easily recognize you. We'll create a look and feel that shouts out your identity with engaging content people can't wait to devour, whether they're looking at your website, a brochure or social media.

**Let's get started.**



deb@debhermanmarcom.com | 412.974.2971 | debhermanmarcom.com



## Excel Mortgage Group, Inc.

325 Beaver Street  
Beaver, PA 15009

Office 724-775-3090  
Fax 724-775-3133

- FHA / VA **(EXPERTS FOR 20 YEARS)**
- USDA GUARANTEED RURAL HOUSING **(EXPERTS FOR OVER 10 YEARS)**
- CONVENTIONAL
- PURCHASE / REFINANCE
- CONSTRUCTION
- INVESTMENT

**AVAILABLE EVENINGS AND WEEKENDS!!!!**

Bill Roorback  
Owner /Sr. Loan Specialist  
Cell: 724-462-5151  
broorback@xlmortgage.com  
NMLS #140581

Mona Simmons  
Loan Specialist  
Cell: 724-561-3158  
mona@xlmortgage.com  
NMLS #144218

Voted  
"Best of the Valley"  
2008, 2009, and 2010



Licensed by PA Department of Banking



**Ted George**  
Banking Officer,  
Mortgage Loan Consultant

Beaver Office  
NMLS# 562791

Phone: 724-709-2044  
Mobile: 724-622-4162  
Toll Free: 1-888-988-3276  
tgeorge@farmersbankgroup.com  
farmersbankgroup.com

501 Third Street | Beaver, PA 15009

**WE TREAT YOU  
LIKE A PERSON,  
NOT A POLICY.**

Contact me for a free coverage  
review and no-obligation quote.

Emily Kutzavitch  
Insurance Advisor  
7000 Stonewood Drive - Suite 100  
Wexford, PA 15090  
724-776-2350 Ext 51921  
Emily.kutzavitch@libertymutual.com



## Beaver County Association of REALTORS 2017 Affiliate Listing

Company Name	Representative	Phone	Email
<b>Acre of Beaver County</b>	Carl Follmer/Penny Jones	724-277-6961	jonespt@comcast.net
<b>AgChoice Farm Credit &amp; Country Mortgages</b>	Alyssa Sheppard & Kathy Hartzell	724-482-2173	asheppard@agchoice.com
<b>All Realty Transfers</b>	Sue Grady & Joseph Budicak, Esq.	724-847-4460	sue@allrealtytransfers.com
<b>American General Services</b>	John Fencil & Rebecca Larson	724-728-9507	agscbeaver@verizon.net
<b>Bactronix Corp.®</b>	Joseph Kleynjans & Vincent Valicenti	855-515-3231	vvalicenti@bactronix.com
<b>Beaver County Times</b>	Debbie Bianco & Cyndi Metzler	724-775-3200	dbianco@timesonline.com
<b>Brokers Settlement Services</b>	Rich Masucci	412-322-4001	rmasucci@bsstitle.com
<b>Budget Blinds of Beaver</b>	Shirell & Frank Tislaretz	724-359-2726	fstislaretz@budgetblinds.com
<b>Cleaview Federal Credit Union</b>	Tim Murtagh & Susan Moore	800-926-0003	tmurtagh@clearviewfcu.org
<b>Deb Herman Marketing Communications</b>	Deb Herman	412-974-2971	deb@DebHermanMarCom.com
<b>Design Inspirations</b>	Kathleen Kirby	724-622-4934	dishades@comcast.net
<b>ECA/Ed Cline Appraisals</b>	Ed Cline & Dave Moore	724-847-3211	appraisals@eca1.com
<b>Excel Mortgage Group</b>	Bill Roorback & Mona Simmons	724-775-3090	mona@xlmortgage.com
<b>Farmer's National Bank</b>	Ted George & Pam Woodling	724-622-4162	tgeorge@farmersbankgroup.com
<b>First Choice Mortgage Services</b>	Linda Martin & Chris Healy	724-772-2022	linda@ourfirstchoice.com
<b>Hancock County Savings Bank</b>	Chrystal Duke & Debbie Walker	800-225-1620	cduke@hcsbank.com
<b>Heritage Security &amp; Service</b>	Greg Peluso & David Peluso	724-857-3371	title@heritagesecurity.net
<b>Home Savings &amp; Loan-Beaver</b>	Denise Baker	724-770-0800	dbaker@homesavings.com
<b>Home Savings &amp; Loan-Cranberry</b>	Rob Good	724-309-2356	rgood@homesavings.com
<b>HouseMaster Inspections</b>	Jocelyn Cilik & Ivan Cilik	724-772-5593	jocelyncilik@housemaster.com
<b>Housing Opportunities of Beaver County</b>	Frank Wilson & Kevin Campanaro	724-728-7511	fwilson@hobcinfo.org
<b>HSA Home Warranty</b>	Joel Bolinger	412-657-6265	joel.bolinger@onlinhsa.com



## Beaver County Association of REALTORS 2017 Affiliate Listing

Company Name	Representative	Phone	Email
<b>Huntington National Bank</b>	William Stouffer	412-883-1524	william.p.stouffer@huntington.com
<b>Insurance Unlimited Services, Inc.</b>	Craig Nunamaker & Bethanne Homitz	724-728-2620	ins@insuranceunlimited.org
<b>J.L. Camp Inspection Services</b>	Tom & Terri Laurito	724-495-2331	terri@jlcampinspections.com
<b>Keymax Settlement Services</b>	Lori LaMarca & Jeff Reed	724-933-6330	llmarca@keymaxsettlement.com
<b>Liberty Mutual Insurance</b>	Emily Kutzavitch	724-776-2350	emily.kutzavitch@libertymutual.com
<b>Mars National Bank</b>	Shelley Hysong	724-742-2800	shysong@marsbank.com
<b>Mortgage Lending Solutions</b>	Mark Holp	724-774-9464	mark@mortgagelendingsolutions
<b>Paul Davis of Western PA</b>	Lori Jeannette & Tracy Kelosky	724-758-6540	lori.jeannette@pauldavis.com
<b>Penn Suburban Abstract</b>	Joni Sprout	724-776-9750	j.sprout@pennsuburbanabstract.com
<b>PNC</b>	Jacob Gaul	412-225-3301	jacob.gaul@pnc.com
<b>Powers Appraisals</b>	Garret Powers & Angela Javorsky	330-533-8957	rgpapp@zoominternet.net
<b>Precision Home Inspections, Inc.</b>	Shawn Bruce	724-628-6838	precisionhome@zoominternet.net
<b>Premier Mortgage &amp; Home Equity</b>	Charles & Kara Nardone	724-843-2336	cnardone@premiermtghe.com
<b>Rite Rug Direct</b>	Dave Belanger	724-407-4036	davidbelanger@riterug.com
<b>Signature Settlement Ser-</b>	Andrew & Erika Bromley	724-728-8873	info@ssstitle.com
<b>SingleSource</b>	Ed Austin & Susan Cioc	866-620-7577	eaustin@singlesourceproperty.com
<b>Steri-Clean Pittsburgh</b>	Rachel Cline & Molly Suehr	724-516-4000	rcline@steri-clean.com
<b>T.A. Closing Network</b>	Susan Brody & Janet Sittig	412-531-1050	closings@taclosing.com
<b>Top Flite Financial</b>	Ryan Cuffle	330-501-9528	rcuffle@topflitefinancial.com
<b>Union Building &amp; Loan Savings Bank</b>	Jamie Prah & Amanda Albanese	724-775-1609	aalbanese@unionblsb.com
<b>Victorian Finance</b>	Sonny Bringol, Jr. & Jim Skal	412-854-4500	info@victorianfinance.com
<b>West Penn Financial Service Center, Inc.</b>	Heather Matuszewski & Nicole Carlin	412-391-3200	heather.m@westpennfinancial.net

## **Code of Ethics Training Requirements** ***Changed!***

Beginning in 2017, existing Realtor® members must meet the mandatory NAR Code of Ethics Training requirement every two years (instead of every four years). The deadline for the first two-year cycle is **December 31, 2018**. BCAR will be offering Code of Ethics Training later this year at a minimal cost for members. Details will be emailed to the membership once the date(s) are determined.

Additional information and training resources can be found at the NAR website [www.realtor.org](http://www.realtor.org).

## **PAR NAR Director Candidate Profile Form** ***Due June 30***

PAR is currently seeking individuals who are interested in serving as a state-appointed NAR director. Please go to [parealtor.org](http://parealtor.org) to access the PAR NAR candidate profile form. It may be used for self-nomination or distributed to anyone interested in serving as a Pennsylvania-appointed NAR director. At this time, we are not aware of how many 2018 NAR director appointments Pennsylvania will have, and do not expect to receive that information until late July.

Forms should be submitted via email to [lkrnjaic@parealtor.org](mailto:lkrnjaic@parealtor.org) by June 30. Please do not hesitate to contact her if you have any questions.

**BEAVER COUNTY ASSOCIATION of REALTORS**

\*

650 Corporation St.  
Suite 401  
Beaver PA 15009

Phone:  
724-774-4126

Fax:  
724-774-1984

E-mail:  
bcar3@verizon.net

Association Exec.  
Rose DeWeese

\*

**THE RAPPER DEADLINE**

Please remit all submissions for *The Rapper* by the last business day of the month.

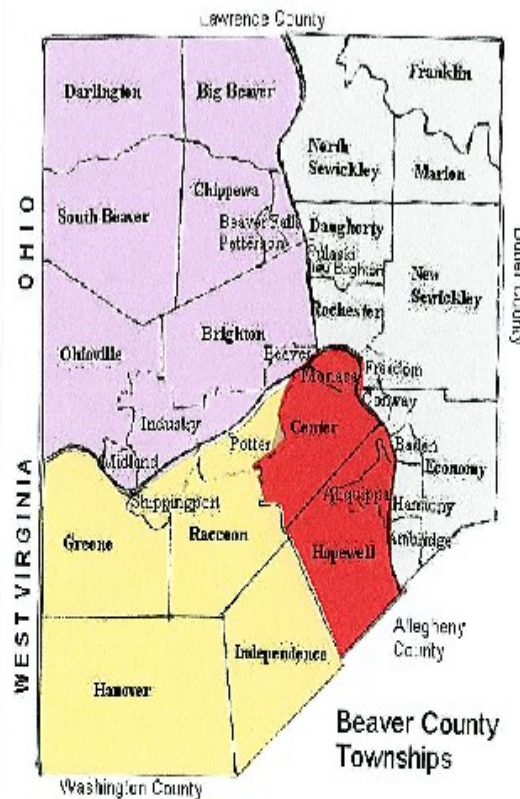
*Thank you.*

\*

Place an ad in our monthly publication.

**Full Page-\$100**  
**Half Page-\$50**

**BEAVER COUNTY REALTOR® TOUR**



The Beaver County REALTOR® Tour is every Tuesday 10:00 am – 12:00 pm. The tour is broken up into zones as follows:

- 1<sup>st</sup> Tuesday of the month
- 2<sup>nd</sup> Tuesday of the month
- 3<sup>rd</sup> Tuesday of the month
- 4<sup>th</sup> Tuesday of the month

**NEW LISTINGS:** If you have a new listing and would like it to be on the Beaver County Tour you must go to the multi list NO LATER THAN NOON ON MONDAYS and pull up the listing. There you will find an agent tour. Click the date that corresponds with the schedule listed above for the area your listing is located.